# Decade of change - courage to change due to megatrends of the future



#### Two years and many changes ago ...





### About the WBFSH

Welcome to the World of Sport Horse Breeding. Together we are Leading

Breeding into the Future

into the Future

## into the Future

- What is the future?
- What kind of breeders will we face?
- What kind of riders will we face?
- What kind of society will we face?
- What will be accepted in terms of housing and (sportive) use of the horse?



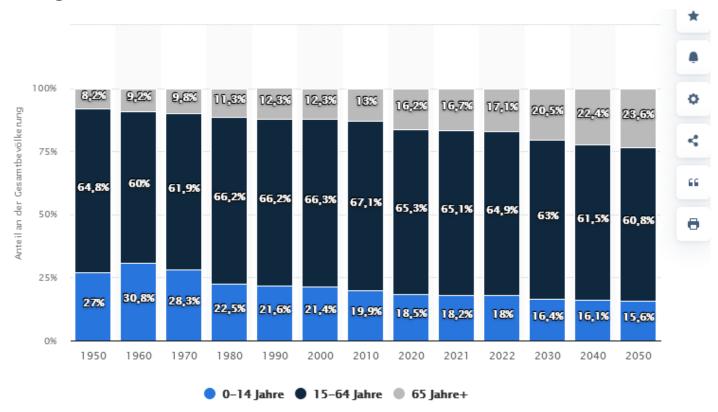
#### **Decade of Change - Megatrends**

- Gender Shift
- Health
- Globalization
- Connectivity
- Individualization
- New Work
- Mobility
- Safety
- Neo-Ecology
- Knowledge Culture
- Silver Society
- Urbanization



#### **Trend: Silver Society**

USA: Age structure from 1950 to 2021 and forecasts to 2050

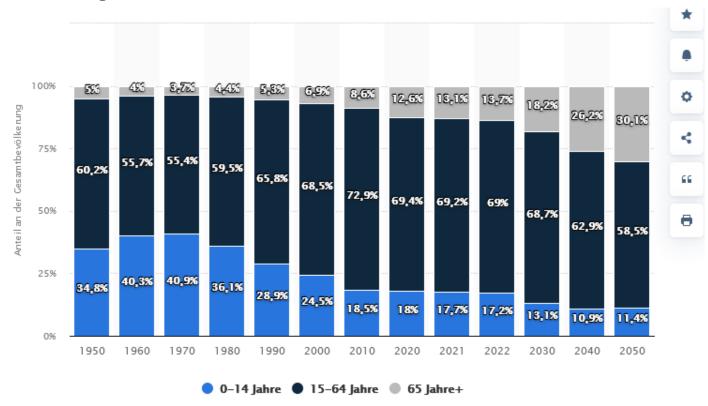


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#### **Trend: Silver Society**

China: Age structure from 1950 to 2021 and forecasts to 2050



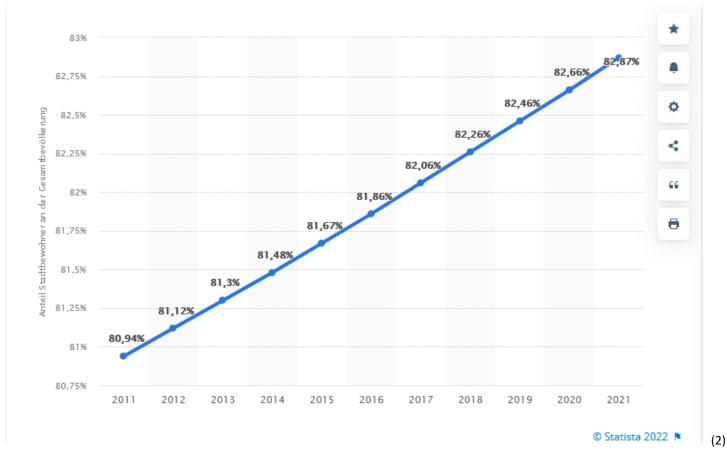
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HORSE FUTURE PANEL

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#### **Trend: Urbanisation**

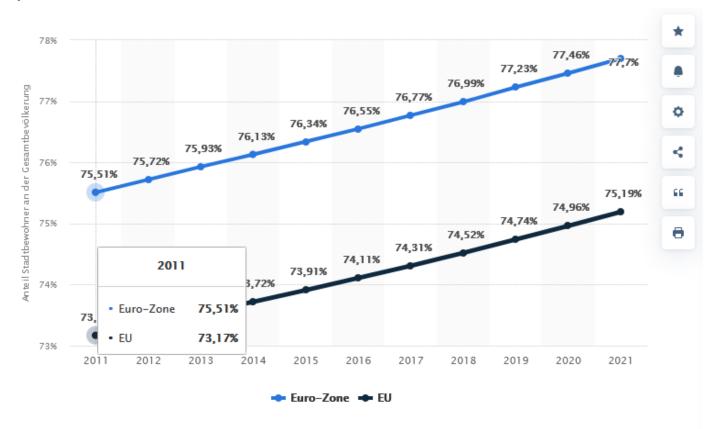
USA: Degree of urbanisation from 2011 to 2021



HORSE FUTURE PANEL

#### **Trend: Urbanisation**

European Union & Eurozone: Urbanisation rate from 2011 to 2021



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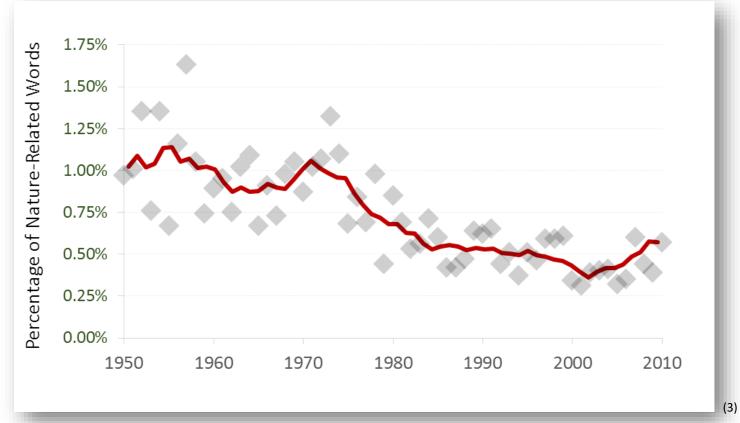
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#### **Trend: Urbanisation**

How Modern Life Became Disconnected from Nature

(Full article: https://greatergood.berkeley.edu/article/item/how\_modern\_life\_became\_disconnected\_from\_nature)



HORSE FUTURE PANEL

#### Today, children in germany ...

- ... mostly live an indoor childhood: only about ¼ of the children are outdoors after school
- ... own a smartphone and use the internet these are important components of children's world
- ... meet their friends online several times a week (almost 50% of 10- to 11-yearolds)

#### How does the horse fit in this frame?



#### In future, the population ...

- ... will be older
- ... will be more sensitive to health and environmental issues
- ... will be more focused on personal needs and individuality
- ... lives more in cities, has less experience with nature, (large) animals and agriculture
- ... can easily acquire and assimilate knowledge
- ... is able to consume news, images and events almost in real-time at any time and place





#### **Trends: Silver Society and Urbanization**

 Children and young people up to the age of 18 in German organised equestrian sport (members of the FN according to DOSB statistics)

#### in the year 2001: 278.035



#### in the year 2021: 150.365

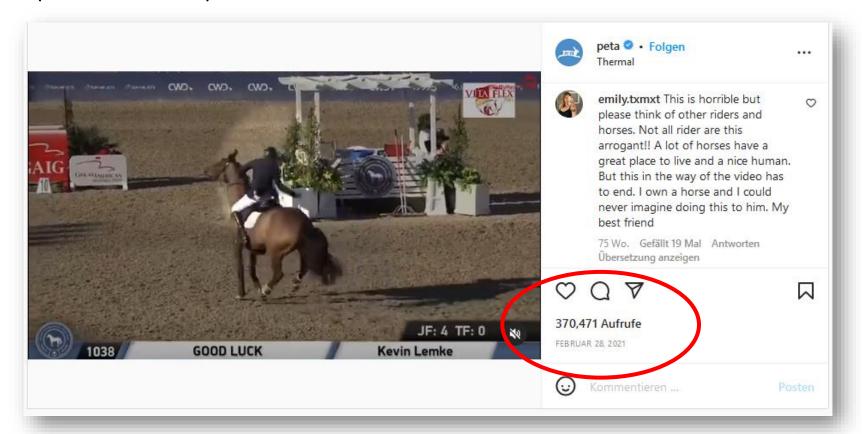


54 %



#### **Trend: Connectivity**

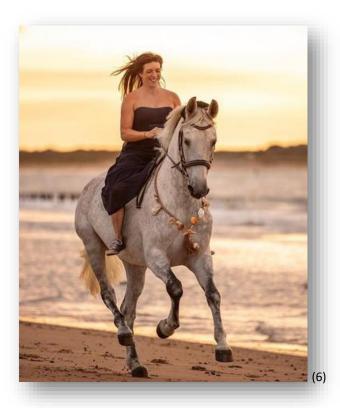
 In a mobile, digital and connected world, every picture can be seen everywhere (within seconds)



HORSE FUTURE PANEL

#### **Trends: Individualization and health**

 self-fulfillment, individuality and focus on one's own needs are in contrast to club life and the rules and regulations of organized sports



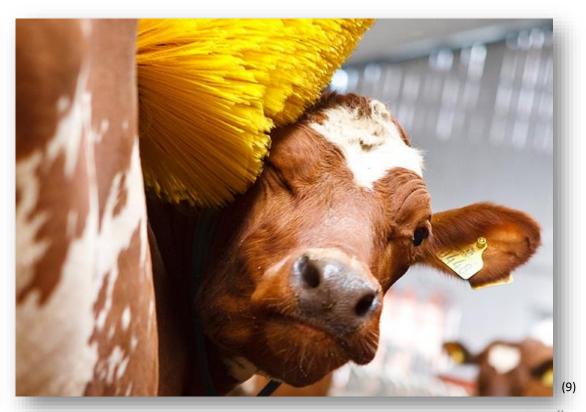




#### **Trend: Neo Ecology**

 Sustainability and the understanding of humans as part of nature also influence attitudes towards the treatment of animals

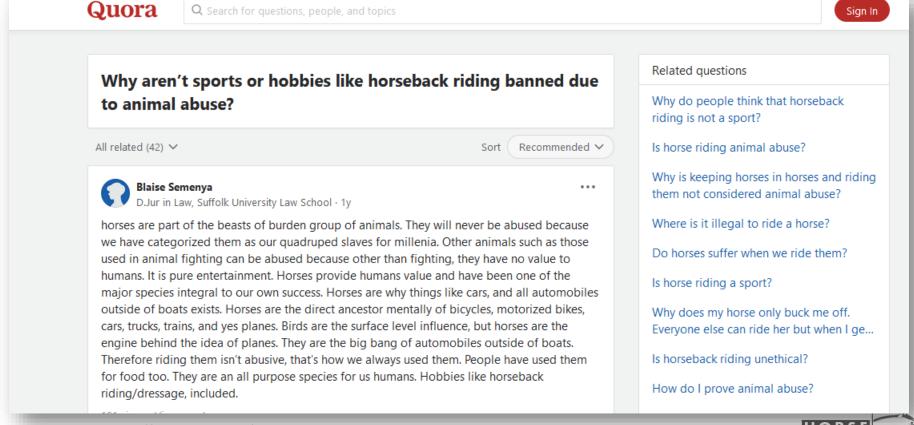






#### **Trend: Knowledge Culture**

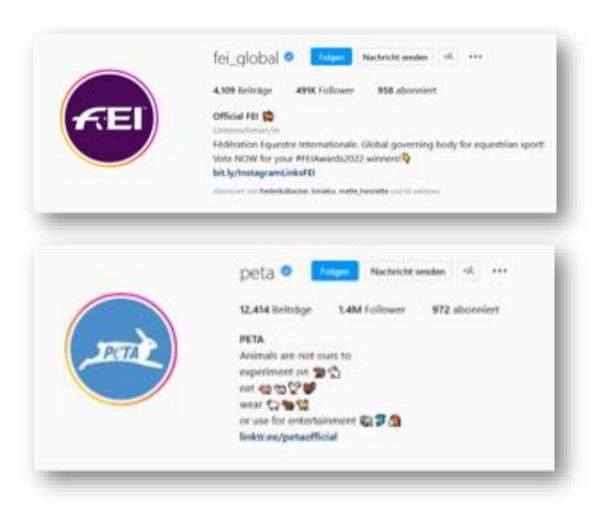
• Knowledge is easily accessible, but at the same time almost anyone can present themselves as an expert. Who decides what is right and wrong?



https://www.quora.com/Why-aren-t-sports-or-hobbies-like-horseback-riding-banned-due-to-animal-abuse

HORSE FUTURE PANEL

#### Some examples



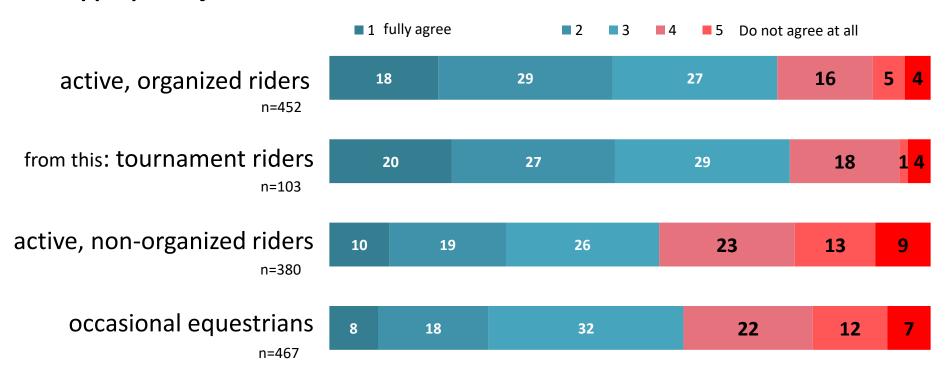
491.000 follower

1.400.000 follower



#### The opinion of riders on the tournament sport

"Competition sport with horses according to the rules of the federations is appropriate for horses ..."

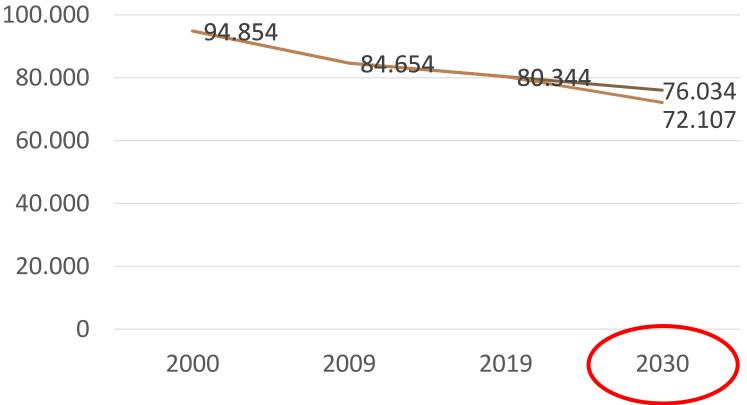


Ipsos-Study by the German FN 2019



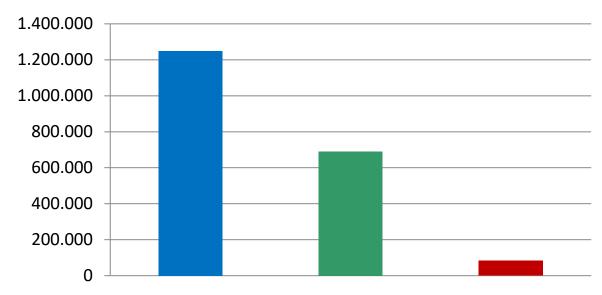
#### Some examples - competition riders in germany

tournament licenses 2000 – 2030?





#### Some examples - competition riders in germany



1.19 million riders "I ride often" (AWA 2019)

682.380 FN members (DOSB 2019)

80.342 tournament licenses (FN 2019)

**100** % 57 %

**7** %



#### **Expert assessment (journalist in sports reporting)**

The horse has two sides in the perception of German society.

One side is the **brutal decline of equestrian sports** (e.g. harness racing, which has been completely replaced by soccer).

The other side is the growing importance of the motive leisure and horses.

The horse is recognized as an important leisure partner and equestrian sports represent an important hobby in society.

Expert Interview, own study, HorseFuturePanel



#### Some examples - Member survey Hanoverian Association 2021

- Statistically provable different breeder types with different demands on the association and its service
  - different personal breeding goals
  - especially different importance of the breeding goal sport performance
  - different levels of involvement in the association's activities
  - different opinions on selection and performance testing



#### Some examples - Member survey Hanoverian Association 2021

#### Long-term members

- Wish for support in sale of horses
- Give more importance to the suitability of a horse for top sport
- Want to preserve their mare line for generations and sell horses profitably
- take part in broodmare tests with their horses
- Go to breeders meetings

#### New members

- Want to breed a horse for themselves or their family
- Want to realize a childhood dream
- Breed with former riding horses of the family or purchased breeding horses
- attend broodmare tests less
- go less to meetings and gatherings



#### Equestrian Sport 2030: If we don't start to make changes ...



the living horse has disappeared out of the awareness of more than 85 % of the population



organized equestrian sport is a model that is being phased out



top sport is becoming more and more distant from the base



those outside the sector decide what is animal-friendly and what is not



the shortage of skilled workers has speeded up structural change in the equine industry



#### The people of Saxony have a positive attitude towards the horse!



83 % think that horses on pasture enrich the landscape



81 % think that horses are beautiful animals



78 % think that horses have a positive influence on people

results from the Saxony Study done by the HorseFuturePanel



#### Looking to the future: What is needed?



Unity among the stakeholders in the equine industry



Creation of easily consumable (occasional) offers for the entry level



Strengthening the breeds and breeding goals for the newer uses



Target group-oriented information supply and marketing



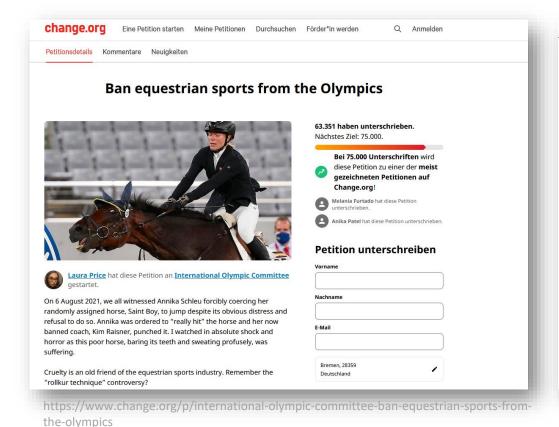
Stronger animal welfare orientation and communication about it



Knowledge transfer in theory and practice



Taking the communicative lead in the discussion with society - establish ourselves as experts in the communication with the non-riding population





https://equnews.com/sport-news/peta-calls-once-again-on-ioc-to-ban-

equestrian-sport-from-the-olympic-games

Change before you have to. - Jack Welch



#### **Contact**

- Presentation given by Dr. Katharina Wiegand, email: katha.wiegand@gmail.com
- HorseFuturePanel: Market research für the equine industry since 2011
  <a href="https://www.horsefuturepanel.de/">https://www.horsefuturepanel.de/</a>

Managing Director: Dr. Christina Münch, email: cmu@horsefuturepanel.de





https://www.pferde-fuer-unsere-kinder.de/

Fewer and fewer children in our German society have the opportunity to experience horses directly and to learn through them. For this reason, we have set ourselves the task of bringing children and young people back into contact with horses.



#### **Picture credits**

- (1) https://www.naikan-zentrum.de/angst-vor-veraenderung/
- (2) https://de.statista.com/themen/3274/megatrends/
- (3) https://greatergood.berkeley.edu/article/item/how modern life became disconnected from nature
- (4) <a href="https://de.freepik.com/fotos-premium/aelterer-hippie-mann-der-smartphone-app-fuer-die-schaffung-der-wiedergabeliste-mit-rockmusik-verwendet">https://de.freepik.com/fotos-premium/aelterer-hippie-mann-der-smartphone-app-fuer-die-schaffung-der-wiedergabeliste-mit-rockmusik-verwendet</a> 6406173.htm
- (5) https://www.thienemann-esslinger.de/produkt/100-kinder-isbn-978-3-522-30537-2
- (6) https://fi.pinterest.com/pin/618330223826972703/
- (7) <a href="https://pferdetrends.com/index.php/magazin/1161-pferdetrendsmagazinblog/1511-gemeinsam-sind-wir-stark-mannschaftsreiten">https://pferdetrends.com/index.php/magazin/1161-pferdetrendsmagazinblog/1511-gemeinsam-sind-wir-stark-mannschaftsreiten</a>
- (8) <a href="https://www.aktiontier.org/tierschutz-kampagnen/rinder-wahnsinn-wie-kuehe-kaelber-und-mastrinder-leiden">https://www.aktiontier.org/tierschutz-kampagnen/rinder-wahnsinn-wie-kuehe-kaelber-und-mastrinder-leiden</a>
- (9) <a href="https://holger-braaf.de/kuhbuerste/">https://holger-braaf.de/kuhbuerste/</a>

